

## **APPLICATION FOR FRANCHISE**

## BRAND INTEREST:

(Please indicate with ✓)

| STEERS   | DEBONAIRS PIZZA  DEBONAIRS PIZZA COURSENT NO. 8 | WIMPY                           | FISHAWAYS  Offishaways         | WAKABERRY  WAKABER  Official Property of the Control of the Contro | MUGG & BEAN  QU  Mugg & Bean       | VOVO TELO                    | THRUPPS  GROCES OF DISTINCTION SINCE 1892 |
|--|---|---------------------------------|--------------------------------|--|------------------------------------|------------------------------|---|
| BREWERS<br>GUILD<br>BREWERS GUILD                    | KEG  KEG  RESTAURANTS & PUBS  (51, 1990)        | THE BREAD<br>BASKET             | NETCAFE  NetCafé  NetCafé      | HOUSE OF<br>COFFEES  | TURN 'N<br>TENDER<br>Turn n Tender | MILKY LANE  Full of Felgood. |   |
| COFFEE COUTURE  COffee Couture  ritrolately indulges | FEGO CAFFE  FEGO  Caffé                         | EUROPA<br>Vifa (felia <u>ma</u> | MYTHOS  MYTHOS  Live Your Myth | LUPA<br>OSTERIA<br>LUPA  | catch                              | SALSA MEXICAN GRILL          |   |

|       | (Prospective Franchisee) |
|-------|--------------------------|
| Date: |                          |
|       |                          |
|       | of                       |
|       |                          |
|       |                          |

How did you get to know of our Franchising Opportunity?

# PRELIMINARY DETAILS OF PROSPECTIVE FRANCHISEE: Name: **Nature of Franchisee:** ☐ Sole Proprietorship ☐ Partnership ☐ Limited Corporation ☐ Close Corporation If other than a Sole Proprietor: **Details of Partners/Members/Shareholders** Name Address **Contact Number** Who will be the franchisees? Address Name Contact Number Bookkeeper Accounting Officer **Auditor**

INITIAL HERE

Version 2:

**Postal Address:** 

| <u>Physica</u> | al Address:                                |                            |            |
|----------------|--|----------------------------|------------|
|                | t Numbers:  Business Interests/Employment: | Business Cellular Home Fax |            |
|                | Please specify                             | y area of intere           | <u>est</u> |
| 1              |  |                            |            |
| 2              |  |                            |            |
| 3              |  |                            |            |
| 4              |  |                            |            |

## **PERSONAL DETAILS OF FRANCHISEE:**

These details must be completed for all partners, members or shareholders. Surname: First Name/s: Date of Birth: **ID Number: Marital Status: Number of Dependents: Nationality: Physical Address:** How long at this address? Postal Address: **Business Address:** 

| Contact Numbers:  |                  | В         | usiness | ( | )              |
|---|------------------|-----------|---------|---|----------------|
|   |                  | Ce        | ellular | ( | )              |
| Current Business Inter  | rests/Employment | <u>t:</u> |         |   |                |
|   |                  |           |         |   |                |
|   |                  |           |         |   |                |
| Net Worth Per Persona   | al Balance Sheet |           | R       |   |                |
| Current Monthly Incon   | ne               |           | R       |   |                |
| Unencumbered cash Available for Investment (Proof to be submitted together with the application form) |                  |           | R       |   |                |
| Personal References:  |                  |           |         |   |                |
| Name  | Relationship     | Addres    | SS      |   | Contact Number |
|   |                  |           |         |   |                |
|   |                  |           |         |   |                |
|   |                  |           |         |   |                |

## **BUSINESS DETAILS OF FRANCHISEE:**

### **Trade References:**

| Name | Relationship | Address | Contact Number |
|------|--------------|---------|----------------|
|      |              |         |                |
|      |              |         |                |
|      |              |         |                |
|      |              |         |                |
|      |              |         |                |
|      |              |         |                |
|      |              |         |                |
|      |              |         |                |
|      |              |         |                |
|      |              |         |                |
|      |              |         |                |
|      |              |         |                |

#### **Lease/Hire Purchase Agreements – Past and Current:**

| Asset<br>Acquired | Total<br>Amount | Monthly<br>Payment | Period of<br>Agreement                       | Dates |
|-------------------|-----------------|--------------------|--|-------|
|                   |                 |                    |  |       |
|                   |                 |                    |  |       |
|                   |                 |                    |  |       |
|                   |                 |                    |  |       |
|                   |                 |                    |  |       |
|                   |                 |                    | Asset I otal Monthly Acquired Amount Payment |       |

#### **Present Bankers:**

| Bank | Branch | Account Type | Account<br>Number | Current Balance |
|------|--------|--------------|-------------------|-----------------|
|      |        |              |                   |                 |
|      |        |              |                   |                 |
|      |        |              |                   |                 |
|      |        |              |                   |                 |
|      |        |              |                   |                 |

| Available Final<br>(Financial Insti   | nce for Immediate<br>tute) | Investment    | R         |              |           |  |  |
|---|----------------------------|---------------|-----------|--------------|-----------|--|--|
| The Company/CC agrees to and accepts that the Company/ will be required to curtail its rights to privacy, particularly with regards to the disclosure of information to the franchisor from its bank and that its bank shall be entitled to disclose any information regarding the Company/CC to the Franchisor, or to request any information concerning the franchisee which the Franchisor deems necessary directly from the Bank and the Bank shall be entitled to disclose same to the Franchisor. |                            |               |           |              |           |  |  |
| Financing   | Nature of                  | Secured       | Repayment | Amount       | Monthly   |  |  |
| Institution   | Finance                    | Ву            | Period    |              | Repayment |  |  |
|   |                            |               |           |              |           |  |  |
|   |                            |               |           |              |           |  |  |
|   |                            |               |           |              |           |  |  |
|   |                            |               |           |              |           |  |  |
| Record of Prev  | rious Business Int         | erests/Employ | vment:    |              |           |  |  |
| Name of Busin   | ess/Employment             |               |           | Period of In | volvement |  |  |
|   |                            |               |           |              |           |  |  |
|   |                            |               |           |              |           |  |  |
|   |                            |               |           |              |           |  |  |
| Have you ever been declared insolvent? □ Yes □ No   |                            |               |           |              |           |  |  |
| If Yes, are you now rehabilitated?  |                            |               |           | □ Yes        | □ No      |  |  |
| What experience do you have in the QSR/Food Industry?   |                            |               |           |              |           |  |  |
|   |                            |               |           |              |           |  |  |

| Will someone other than yourself manage the  | outlet?     | □ Yes        | □ No               |
|--|-------------|--------------|--------------------|
| If Yes, name of such Manager:  |             |              |                    |
| What experience does the proposed Manager I  | nave in the | QSR/Food Ind | ustry?             |
|  |             |              |                    |
| If you were to be awarded a franchise, do you monthly royalty and advertising fees as requiany other required monies for the development | red by the  | Franchise Ag | reement as well as |
| □ Yes □ No   |             |              |                    |
| Comments:  |             |              |                    |
|  |             |              |                    |
| I, the undersigned, hereby declare that the above Statement of Assets & Liabilities is, to the best of I                                 |             |              |                    |
| Name:  |             |              |                    |
| Signature:   |             |              |                    |
| Date:  |             |              |                    |
| Witness 1:   |             |              |                    |
| Witness 2:   |             |              |                    |

#### STATEMENT OF ASSETS AND LIABILITIES

| Balance  |       |
|----------|-------|
| Sheet of | as at |

Note: Income and Expenditure to be detailed on back page. Should space not permit, please attach applicable schedules.

#### ASSETS

| Previous Year | Fixed Property (Registered<br>Give particulars of each pr<br>Servitude, Usufruct or Fiduc | operty separate     | ely stating whether I | Freehold, Leasehol | d etc. and state | e if affected by any | Current<br>Year |
|---------------|---|---------------------|-----------------------|--------------------|------------------|----------------------|-----------------|
|               | Name of Farm or Plot<br>Number  | Size                | District              | Date<br>Purchased  | Price Paid       | MCV/DCV              |                 |
|               | Machinery, plant etc.<br>Specify important items<br>only.                                 |                     |                       |                    |                  |                      |                 |
|               | Vehicles, implements<br>Specify important items<br>only.                                  |                     |                       |                    |                  |                      |                 |
|               | Furniture & Fittings  |                     |                       |                    |                  |                      |                 |
|               | Investments (Loans, Private   | Company Shar        | res etc.)             |                    |                  |                      |                 |
|               | By Whom Due   | Rate of<br>Interest | Date<br>Recoverable   | Amount             |                  |                      |                 |
|               | Life Policies (Payable to the   | e undersigned a     | ınd not to any third  | party)             |                  | Surrender Value      |                 |
|               | Date Issued   | Company             | Number                | Maturity Date      | Amount           | Less Loans           |                 |
|               | Shares  |                     |                       |                    |                  |                      |                 |
|               | Number Held   |                     | Company               |                    | Market<br>Value  |                      |                 |
|               | Stock In Trade  |                     |                       |                    |                  |                      |                 |
|               | Book Debts  |                     |                       |                    |                  |                      |                 |
|               | Bills Receivable (Not Disco   | unted)              |                       |                    |                  |                      |                 |
|               | <b>Bank Balances</b><br>Specify   |                     |                       |                    |                  |                      |                 |
|               | Cash  |                     |                       |                    |                  |                      |                 |
|               | Goodwill and Other<br>Assets  |                     |                       |                    |                  |                      |                 |
| R             | TOTAL ASSETS  |                     |                       |                    |                  |                      | R               |
|               | Note: State if any assets are encumbered.   | 9                   |                       |                    |                  |                      |                 |

#### LIABILITIES

| Previous<br>Year | Bonds and/or Amounts Owing Under Deeds of Sale   | Current<br>Year |
|------------------|--|-----------------|
|                  | Name of Farm or Plot Number Name of Bondholder/Seller Reductions Maturity Date   |                 |
|                  | Bank Overdrafts Specify security given.  |                 |
|                  | Owing Under Sale Transaction and Leasing Transaction Agreements  Amount Still  |                 |
|                  | Moveable Encumbered To Whom Instalments Payable Owing  |                 |
|                  | Bills Payable  |                 |
|                  | Sundry Creditors   |                 |
|                  | Loans Including Insurance Companies To Whom Due Rate of Interest Date Repayable Amount   |                 |
|                  | Other Liabilities Specify  |                 |
|                  | Liability for Income Tax Date to which assessment paid.  |                 |
| R                | TOTAL LIABILITIES  | R               |
|                  | Note: State if any of the above liabilities are covered by a Notarial Bond.  |                 |
|                  | Contingent Liabilities as Guarantor, Surety or Otherwise - Specify Below:  |                 |
|                  |  |                 |
|                  |  |                 |
| R                | _ TOTAL ASSETS   | R               |
| R                | LESS: TOTAL LIABILITIES  | R               |
| R                | NET WORTH  | R               |
|                  | eclare that this is a full, true and correct statement of my/our assets and liabilities at the above date and that my/our encumbered other than as |                 |
| Dated at         | on   |                 |
|                  |  |                 |
| SIGNATURE        |  |                 |

#### STATEMENT OF INCOME AND EXPENDITURE

| Listing of  | as at   |
|---|---|
|   |   |
| MONTHLY INCOME  |   |
| Salary - Self   |   |
| Salary - Spouse   |   |
| Commissions   |   |
| Investment  |   |
| Other   | ·   |
| Total Income  | R   |
| MONTHLY EXPENDITURE   |   |
| Taxation  |   |
| Pension   |   |
| UIF   |   |
| Medical Aid   |   |
| Rent/Bond Payment   |   |
| Electricity & Water   | ·   |
| Rates & Taxes   |   |
| Hire Purchase Instalments   |   |
| Lease Agreements  |   |
| Credit Card Accounts  |   |
| Insurance Premiums  |   |
| Life Assurance Premiums   |   |
| Transport   |   |
| Loan Repayments   |   |
| Donations   |   |
| Alimony/Maintenance   |   |
| Children's Education  |   |
| Clothing  | · · · · · · · · · · · · · · · · · · ·           |
| Entertainment   |   |
| Groceries   |   |
| Clothing Accounts   | · · · · · · · · · · · · · · · · · · ·           |
| Telephone & Cellular  | · · · · · · · · · · · · · · · · · · ·           |
| Medical   | · · · · · · · · · · · · · · · · · · ·           |
| Domestic Worker/Gardener  |   |
| Security  |   |
| DSTV/M-Net  | ·   |
| Total Expenditure   | R   |
| A color A collection  | _   |
| Surplus Available   | R   |
|   |   |
| I/We hereby declare that this is a full, true and correct state date. | ment of my/our income and expenses at the above |
| Dated at  | on  |
|   |   |
|   |   |
| SIGNATURE   |   |

#### PLEASE GIVE A BRIEF MOTIVATION FOR YOUR FRANCHISE APPLICATION:

| PLEASE PROVIDE A BRIEF PERSONAL PROFILE INDICATING MANAGEMENT PHILOSOPHIES, BUSINESS AND PERSONAL GOALS: |   |                                       |  |  |
|--|---|---------------------------------------|--|--|
| PLEASE PROVID PHILOSOPHIES,  | E A BRIEF PERSONAL PRO<br>BUSINESS AND PERSONAI | DFILE INDICATING MANAGEMENT _ GOALS:  |  |  |
| PLEASE PROVID PHILOSOPHIES,  | E A BRIEF PERSONAL PROBUSINESS AND PERSONAL     | DFILE INDICATING MANAGEMENT _ GOALS:  |  |  |
| PLEASE PROVID PHILOSOPHIES,  | E A BRIEF PERSONAL PROBUSINESS AND PERSONAL     | DFILE INDICATING MANAGEMENT _ GOALS:  |  |  |
| PLEASE PROVID PHILOSOPHIES,  | E A BRIEF PERSONAL PROBUSINESS AND PERSONAL     | DFILE INDICATING MANAGEMENT _ GOALS:  |  |  |
| PLEASE PROVID PHILOSOPHIES,  | E A BRIEF PERSONAL PROBUSINESS AND PERSONAL     | DFILE INDICATING MANAGEMENT _ GOALS:  |  |  |
| PLEASE PROVID PHILOSOPHIES,  | E A BRIEF PERSONAL PROBUSINESS AND PERSONAL     | DFILE INDICATING MANAGEMENT _ GOALS:  |  |  |
| PLEASE PROVID PHILOSOPHIES,  | E A BRIEF PERSONAL PROBUSINESS AND PERSONAL     | DFILE INDICATING MANAGEMENT  GOALS:   |  |  |
| PLEASE PROVID PHILOSOPHIES,  | E A BRIEF PERSONAL PROBUSINESS AND PERSONAL     | DFILE INDICATING MANAGEMENT L GOALS:  |  |  |
| PLEASE PROVID PHILOSOPHIES,  | E A BRIEF PERSONAL PROBUSINESS AND PERSONAL     | DFILE INDICATING MANAGEMENT L GOALS:  |  |  |
| PLEASE PROVID PHILOSOPHIES,  | E A BRIEF PERSONAL PROBUSINESS AND PERSONAL     | DFILE INDICATING MANAGEMENT _ GOALS:  |  |  |
| PLEASE PROVID PHILOSOPHIES,  | E A BRIEF PERSONAL PROBUSINESS AND PERSONAL     | DFILE INDICATING MANAGEMENT _ GOALS:  |  |  |
| PLEASE PROVID PHILOSOPHIES,  | E A BRIEF PERSONAL PROBUSINESS AND PERSONAL     | DEFILE INDICATING MANAGEMENT  GOALS:  |  |  |
| PLEASE PROVID PHILOSOPHIES,  | E A BRIEF PERSONAL PROBUSINESS AND PERSONAL     | DEFILE INDICATING MANAGEMENT L GOALS: |  |  |
| PLEASE PROVID PHILOSOPHIES,  | E A BRIEF PERSONAL PROBUSINESS AND PERSONAL     | DFILE INDICATING MANAGEMENT L GOALS:  |  |  |
| PLEASE PROVID PHILOSOPHIES,  | E A BRIEF PERSONAL PROBUSINESS AND PERSONAL     | DFILE INDICATING MANAGEMENT L GOALS:  |  |  |
| PLEASE PROVID PHILOSOPHIES,  | E A BRIEF PERSONAL PROBUSINESS AND PERSONAL     | DFILE INDICATING MANAGEMENT L GOALS:  |  |  |
| PLEASE PROVID PHILOSOPHIES,  | E A BRIEF PERSONAL PROBUSINESS AND PERSONAL     | DEILE INDICATING MANAGEMENT L GOALS:  |  |  |
| PLEASE PROVID PHILOSOPHIES,  | E A BRIEF PERSONAL PROBUSINESS AND PERSONAL     | DEFILE INDICATING MANAGEMENT L GOALS: |  |  |
| PLEASE PROVID PHILOSOPHIES,  | E A BRIEF PERSONAL PROBUSINESS AND PERSONAL     | DEFILE INDICATING MANAGEMENT L GOALS: |  |  |
| PLEASE PROVID PHILOSOPHIES,  | E A BRIEF PERSONAL PROBUSINESS AND PERSONAL     | DEFILE INDICATING MANAGEMENT GOALS:   |  |  |
| PLEASE PROVID PHILOSOPHIES,  | E A BRIEF PERSONAL PROBUSINESS AND PERSONAL     | DFILE INDICATING MANAGEMENT GOALS:    |  |  |
| PLEASE PROVID PHILOSOPHIES,  | E A BRIEF PERSONAL PROBUSINESS AND PERSONAL     | DFILE INDICATING MANAGEMENT GOALS:    |  |  |

I understand that if this application for a Franchise is accepted, I will be required to sign a comprehensive Franchise Agreement regulating all aspects of my franchise relationship with Famous Brands.

I also hereby declare that the information given in this application is correct and fully disclose my assets and liabilities to the best of my knowledge and belief.

Completion and submission of this application does not guarantee that the applicant will be accepted as a franchisee and granted the franchise applied for.

| Dated at  | on |  |
|-----------|----|--|
|           |    |  |
|           |    |  |
| Signature |    |  |

- **★** Please include copies of the following documentation when the site is confirmed and negotiations have commenced:
  - 1. CK1 or Certificate of Incorporation
  - 2. Copies of ID document of all members, shareholders or partners concerned with the Franchise
  - 3. Confirmation by all bankers (including bonds/loans) of bank balance/outstanding balance
  - 4. Copies of property deeds/signed lease agreement